

# DAVE SKIBINSKI

## President and CEO

Dave co-founded QuantumMethod and serves as president and chief executive officer. He inherited his passion for philanthropy from his parents, who dedicated more than 50 years to volunteerism and fundraising. Dave's nonprofit experience includes governance, Board development, strategic planning, finance, marketing, fund development, and event planning.

Today, Dave is actively involved with more than 10 nonprofit organizations. He is currently a member of the Board of Governor's at Verbum Dei High School in Watts, where he served as Board Chair for five years. Dave is also a member of the Board of Regents of La Salle High School in Pasadena, and chairs the marketing committee. He co-founded a summer camp at the De La Salle Blackfeet School for the children of the Blackfeet Reservation in Montana. Other affiliations include Bishop Noll Institute of Hammond, IN, the Orchard Lake Schools of Orchard Lake, MI, and the Alumni Association of the Marshall School of Business at the University of Southern California.

At QuantumMethod, Dave supports clients in strategic planning, market and organizational analysis, brand and marketing strategy, and Board development. He helps nonprofits and grantmakers to think strategically about their mission, their future, and assists them in charting their path to success.

Dave brings over 20 years of sales, marketing, and strategy experience to QuantumMethod. For over a decade, Dave worked with GlaxoSmithKline, selling and marketing pharmaceutical products. He later joined Cegedim Dendrite as vice president of sales and business development, selling and marketing CRM systems. Dave worked as a business strategy and marketing consultant for over 10 years assisting clients in evaluating new business opportunities, product development strategies, sales and marketing plans, and strategic partnerships. Before entering the private sector, Dave spent over 10 years in major college basketball at the University of Evansville, the U.S. Military Academy at West Point, and at Indiana University where he worked for Hall of Fame Coach Bob Knight.

Dave holds a bachelor's degree in Biology from Indiana University, an MBA from the University of Southern California, and he completed additional graduate coursework at The Drucker School of Management.



*"The concepts of business management and marketing are not difficult on the surface. But, champions are created through thoughtful analysis, planning, and execution"*

### AFFILIATIONS

IntraVera Worldwide,  
*Chairman*

L.A. County Tech Week,  
*Executive Committee*

SoCal Biomedical Council,  
*Investment Screening Committee  
Marketing Committee*

Verbum Dei High School,  
*Board of Governors  
Strategic Planning Committee  
Former Chairman*

La Salle High School,  
*Board of Regents  
Marketing Committee Chair*

### CONTACT INFO

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